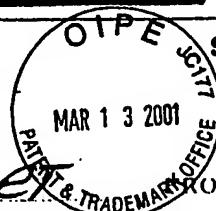


# Applech / Engineers Systems

PHONE: #215-766-0200  
FAX: #215-766-2455



System and Components  
for  
Handling Bulk Solids

Pneumatic Convey  
Mechanical Convey  
Automatic Batching  
Controls  
Storage Silos  
Flow Aids  
Mixing & Blending  
Total Turnkey System

TO: BILL GERHART XUM: FRED COFFEY  
CO: PONMOYER TRUCKING No. of Pages (Incl. cover) \_\_\_\_\_  
FAX: \_\_\_\_\_ DATE: 2/9/96

RE: \_\_\_\_\_

IF YOU DO NOT RECEIVE ALL THE PAGES, PLEASE CALL US BACK ASAP

MESSAGE:

BILL - ENCLOSED IS LITERATURE  
ON THE MONITOR CM-3A  
PLUMBOB UNIT. THE LIST  
PRICE EACH IS \$910.00.

I'LL CALL ON MONDAY WITH  
AD'DL INFORMATION ON THE PLC  
UNIT TO BE LOCATED AT EACH  
SILO FARM AND THE METHOD  
TO ACCESS THE INVENTORY DATA  
FROM YOUR CENTRAL COMPUTER.

**AppTech** **Engineered Systems**



Pneumatic Convey  
Mechanical Convey  
Automatic Batching  
Controls  
Storage Silos  
Flow Aids  
Mixing & Blending  
Total Turnkey Systems

System and Components  
for  
Handling Bulk Solids

PHONE: #215-766-0200  
FAX: #215-766-2455

TO: BILL GERHART FROM: FRED COFFEY  
CO: DONMDYER TRUCKING NO. OF PAGES (Inc. cover) 2  
FAX: 717-792-4191 DATE: 2/12/98

RE: \_\_\_\_\_

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MESSAGE:

Bill - IN ADDITION TO THE INDIVIDUAL CM-3A PLUMBING UNITS - ONE PER SILO - WE COULD FURNISH A "BLACK BOX" AT EACH SILO GROUP. THIS BOX COULD TAKE LEVEL SIGNALS FROM UP TO 15 SILOS. IT WOULD HAVE THE ABILITY TO TAKE READINGS ON A TIMED BASIS (ONCE EVERY 9 HRS, FOR EXAMPLE) OR ON DEMAND FROM YOUR CENTRAL COMPUTER. IT COULD ALSO STORE THE LAST 10 READINGS FROM EACH SILO AND TRANSMIT TO YOUR COMPUTER SCREEN, ON DEMAND, OVER THE TELEPHONE MODEM LINE.

THE COST FOR THE TELEPHONE SERVICE SHOULD NOT BE EXPENSIVE,

SINCE IT IS A "RECEIVE ONLY"  
TYPE OF SERVICE.

THE "BLACK BOX" SHOULD  
COMMUNICATE WITH MOST PC'S.

THE "BLACK BOX" WOULD  
RUN ABOUT \$4200.00 EACH.

IF YOU WOULD LIKE TO  
TALK TO OUR PANEL BUILDER,  
WHO WOULD BUILD THE BLACK  
BOX, AND GO OVER IN DETAIL  
ANY TECHNICAL QUESTIONS THAT  
YOU MAY HAVE, I WOULD BE  
GLAD TO PUT YOU IN TOUCH.

PLEASE CALL OR FAX ANY  
QUESTIONS OR COMMENTS THAT  
YOU MAY HAVE.

Thanks,  
Ted Coffey